



Air New England

# AIR WAVES

*A Quarterly Newsletter from Your Trusted Partners in Charter Travel*

## We're Here for Your Fall and Winter Travel Needs

As our Summer season winds down, Air New England's team of aviation professionals look forward to launching our Fall and Winter premium service. What does this mean? Well, we know the demand for travel in the great North East wanes as the temperatures get colder and kids get back to school. That is just a fact. However, this allows Air New England to expand our service area and fly to places beyond our typical summer footprint. Now this doesn't mean we give up on our Northeast roots (routes). We have plenty of interest from those who believe our service is integral to their lives; be it business or pleasure despite the bite in the air or the snow on the ground. But what you may not know is the less demanding schedule allows us the opportunity to chase the sun, the warmth and less frequented locations important to our flying customers. So, give us a call to discuss your Fall and Winter plans. We would love to do our part in making those plans a reality.



## It Takes a Team to Ensure a Safe and Enjoyable Charter Flight

Many of our customers wonder what's it like to prepare for an upcoming flight. Well, we can tell you it truly is a team effort. Once an initial request has been received, our Charter Operations Specialists research any and all possible pinch points such as airport and route suitability, number of passengers, pets and baggage along with weights and any host of concerns that might adversely affect a trip. Senior management, which includes our Director of Operations, our Chief Pilot and our Director of Maintenance simultaneously review, identify and address concerns and finally, once everyone is in agreement that the flight can be performed safely the aircraft is released for departure. But it doesn't end there. A flight is never in the air where it is not being flight followed. Our Charter Operations Specialists monitor possible impactful weather situations, notifying downline stations of our arrival and being readily available to our pilots for any issue that may arise.

Once landing back at our home base, maintenance personnel briefs with the pilots to discuss the flight and start their post flight inspection followed by a deep clean of the aircraft. The aircraft is then tucked away in a climate-controlled hangar to begin the process all over again the following day. It really does take a dedicated team.



*Expanded off season routes  
for all your travel needs!*



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## Autumn Flying - In Technicolor

Our aircraft just love flying in the cool crisp air that Autumn brings; and so, do our passengers. Whether it be business or pleasure the added bonus of traveling as the foliage transforms into a dazzling technicolor display only heightens the experience. **Air New England is not a company that hibernates!** We fly all year long so give us a call and enjoy the view!



## Did You Know?

Did you know that our fleet of aircraft go through a rigorous multi-point maintenance inspection before and after every revenue flight? It is an enhanced safety measure that our maintenance department is committed to performing and has greatly enhanced the reliability of our fleet.

## Covid News

Air New England has never wavered on our commitment to providing a safe clean environment for our customers. We follow all the latest Covid recommendations for both aircraft and crew and are always searching for enhanced products to elevate a clean, sterile environment.

## Airport Highlight: Beverly, MA

Air New England would not be as successful as we are without the support of our vendors, beginning with our FBOs. North Atlantic Air in Beverly, MA is one of those FBOs that consistently goes above and beyond to enhance our customer experience. Equally important, their North Shore location 21 miles north of Boston, allows for some great year-round get-aways from whale watching, fairs and art festivals.



Not to mention Beverly's neighbor Salem, MA which allows for exploring the historic witch city, especially during the fall. Flying for business? North Atlantic Air provides all the amenities featuring private lounges, computers, and WiFi without any hassles or additional charges. North Atlantic Air will be your home away from home with a friendly face always ready to help. Call Air New England today for a weekend getaway or business travel to the lovely Beverly, MA!

## Meet Matt Crane - Air New England Captain

I was fortunate enough to learn how to fly at the young age of fourteen, courtesy of Her Majesty's RAF. My first lesson took place in a cartridge-started DeHavilland Chipmunk, involved aerobatics and I was hooked from that moment onwards.

Throughout high school, college and grad school, I flew a variety of aircraft from model airplanes to paragliders and gliders, eventually becoming an instructor and competing in regional cross country contests.

Eventually I was able to step up to powered aircraft, and by the time I returned to the USA in 2002, I had accumulated enough experience towing gliders to secure a full time flight instructor position and begin my full time aviation career. Eventually that took me to flying another DeHavilland model – the Twin Otter, in service of as skydiving club, which led to a job at the airlines – flying regional jets around much of the US, and some of Canada and the Bahamas. Parenthood caused me to re-evaluate my priorities, and I took a local position, flying MedEvac missions up and down the East Coast.

Nowadays I fly a King Air – both as a Corporate as well as Charter pilot, teaching in a variety of aircraft in my spare time, but specializing in taildraggers and aerobatic aircraft. When not punching holes in the sky, I like to sail New England waters with my family on our ocean going sailboat, named Wishes.

